



<https://www.internsschool.online/job/union-bank-of-india-paid-internship-summer-program-for-undergraduates/>

## Union Bank of India Paid Internship Summer Program For Undergraduates

### Description

Union Bank of India is seeking a dynamic and experienced individual to join our team as a Bank Branch Manager. As a Branch Manager, you will be responsible for overseeing the daily operations of one of our bank branches, ensuring exceptional customer service, and driving business growth in line with the bank's goals and objectives.

### Responsibilities

1. Manage the overall operations of the branch, including customer service, sales, and administrative functions.
2. Develop and implement strategies to achieve branch targets for deposits, loans, and profitability.
3. Lead and motivate a team of branch staff, including tellers, customer service representatives, and loan officers.
4. Provide guidance and training to staff to enhance their product knowledge and customer service skills.
5. Build and maintain strong relationships with existing and potential customers to foster loyalty and trust.
6. Monitor branch performance and prepare reports for senior management.
7. Ensure compliance with all banking regulations, policies, and procedures.
8. Resolve customer complaints and inquiries in a timely and satisfactory manner.
9. Collaborate with other branches and departments to promote cross-selling of banking products and services.
10. Stay updated on industry trends and market conditions to identify opportunities for growth.

### Qualifications

1. Bachelor's degree in Business, Finance, or a related field (Master's degree preferred).
2. Minimum of 5 years of experience in banking, with at least 2 years in a supervisory or managerial role.
3. Knowledge of banking operations, products, and services.
4. Strong leadership and team management skills.
5. Excellent communication and interpersonal skills.
6. Analytical and problem-solving abilities.
7. Ability to work well under pressure and meet targets.
8. Knowledge of banking regulations and compliance requirements.

### Experience

- Bachelor's degree: 5+ years in banking, including 2+ years in a supervisory role.
- Master's degree: 3+ years in banking, including 1+ years in a supervisory role.

### Hiring organization

Union Bank of India

### Employment Type

Intern

### Duration of employment

6 months

### Industry

Banking, Financial services

### Job Location

Mumbai, Maharashtra, India,  
400001, Mumbai, Maharashtra,  
India

### Working Hours

8

### Base Salary

10

### Date posted

June 8, 2025

### Valid through

02.10.2025

## **Skills**

1. Leadership and team management
2. Sales and business development
3. Customer relationship management
4. Financial analysis and reporting
5. Problem-solving and decision-making
6. Compliance and regulatory knowledge
7. Communication and negotiation
8. Time management and organizational skills

## **Job Benefits**

- Competitive salary and performance-based bonuses
- Comprehensive health and retirement benefits
- Training and development opportunities
- Career advancement prospects within the bank
- Work-life balance initiatives
- Employee assistance programs
- Generous vacation and leave policies

## **Contacts**

Interested candidates are encouraged to submit their resumes along with a cover letter detailing their qualifications and relevant experience to **customercare@unionbankofindia.com**. For inquiries, please contact +00 91 80 6181 7110.

Join Union Bank of India and be part of a team committed to excellence in banking and customer service. Your skills and dedication will play a vital role in our continued success. Apply today!