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## ITC Limited Summer Internship 2025 Opportunities For Students

### Description

We are seeking a dynamic and results-oriented Sales Manager to join our team at ITC Limited. As a Sales Manager, you will be responsible for leading our sales efforts, developing and executing sales strategies, and driving revenue growth. You will play a crucial role in expanding our market presence, building strong customer relationships, and achieving sales targets. This position offers an exciting opportunity to contribute to the success of a renowned organization in the consumer goods industry.

### Responsibilities

- Develop and implement effective sales strategies to achieve sales and revenue targets.
- Lead and motivate the sales team to consistently meet and exceed sales goals.
- Identify and cultivate new business opportunities and markets.
- Build and maintain strong relationships with key customers and distributors.
- Monitor market trends, competitor activities, and consumer preferences to inform business decisions.
- Prepare and present sales forecasts, budgets, and reports to senior management.
- Collaborate with marketing and product development teams to ensure product success in the market.
- Coach and mentor team members to enhance their sales skills and product knowledge.
- Ensure compliance with company policies, industry regulations, and ethical standards.

### Qualifications

- Bachelor's degree in business, marketing, or a related field (MBA preferred).
- Proven track record of at least 5 years in sales management, preferably in the consumer goods industry.
- Strong leadership and team management skills.
- Exceptional communication and negotiation abilities.
- Strategic thinker with the ability to analyze market data and trends.
- Proficiency in sales software and CRM tools.
- Willingness to travel as required.

### Experience

- Minimum of 5 years in sales management.
- Experience in the consumer goods industry is highly desirable.
- Demonstrated success in achieving and exceeding sales targets.
- Proven experience in market analysis and strategy development.

### Hiring organization

ITC Limited

### Employment Type

Intern

### Duration of employment

6 months

### Industry

Conglomerate

### Job Location

Kolkata, West Bengal, India,  
700001, Kolkata, West Bengal,  
India

### Working Hours

8

### Base Salary

10

### Date posted

July 29, 2025

### Valid through

18.09.2025

## **Skills**

- Sales leadership and team management.
- Strategic planning and market analysis.
- Excellent communication and interpersonal skills.
- Strong negotiation and relationship-building abilities.
- Proficiency in Microsoft Office and CRM software.
- Analytical thinking and problem-solving skills.
- Results-driven with a focus on achieving targets.

## **Job Benefits**

- Competitive salary and performance-based bonuses.
- Comprehensive health and wellness benefits.
- Retirement savings plans.
- Career development and training opportunities.
- Employee recognition programs.
- Work-life balance initiatives.
- Access to company products and discounts.

## **Contacts**

To apply for this position or for more information, please contact our HR department:

- Email: [careers@itc.com](mailto:careers@itc.com)
- Phone: [Insert Contact Number]
- Website: [www.itc.com/careers](http://www.itc.com/careers)

Join ITC Limited, an industry leader, and help shape the future of consumer goods through your sales expertise. We look forward to welcoming dedicated professionals to our team. Apply today!